THALGO LA BEAUTÉ MARINE



Training Guide

ÉVEIL À LA MER

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Concept

Éveil à la Mer

Who is it for?

For all women looking for gentle daily cleansing without compromising on how pleasant textures are to use.

What's happening in the skin?

Daily cleansing is essential for good quality skin.

Be careful not to impair the hydrolipid film with overly harsh or unsuitable cleansing.

The Solution

A real iconic signature of THALGO facial protocols, the Éveil à la Mer Ritual is the marine solution exclusive to make-up removal to hydrate, protect and strengthen the skin barrier.





Innovation

Hero active ingredient



SÈVE BLEUE DES OCEANS

ORIGINE

This beauty water is drawn from deep in the heart of the oceans.

14 times higher in Silicon, 12 times higher Manganese concentrations and 8 times more Zinc than in seawater

ACTIONS

- Remineralises
- Increases the skin's resistance and prevents water loss by stimulating the synthesis of epidermal lipids

Fragrance

A fresh floral foam scent.*

Top: Sea Foam Accord Middle: Rose & Water Lily Base: Marine Accord



*Fragrance for Gentle Cleansing Milk, Foaming Micellar Cleansing Lotion, Gentle Exfoliator and Refreshing Exfoliator



Professional Products and Accessories



FOR

SALONS: KT15046 - 100 ml

Aquatic Essence:

The THALGO world's signature olfactory aromatic complex with essential oils.

OLFACTORY PYRAMID

SELLING POINTS

DIRECTIONS FOR USE

- Top: Grapefruit
- Middle: Marine algae
- Base: Musk
- Warm scented oshiboris
- Gentle rinsing
- Finishing touch the cleansing ritual
- SALONS: Dilute 1 ml of Aquatic Essence in 1 L of water. Mix and soak the oshiboris in the solution. Wring them out, roll them up, then place them in the Hot Cabi



Melt-In Scrub with Marine Crystals:

A treatment-scrub, high in sea minerals, which reveals the skin's radiance, thanks to its triple exfoliation: enzymebased, mechanical and deep-cleansing.

ACTIVE INGREDIENTS

RESULTS

DIRECTIONS FOR USE

- Sève Bleue des Océans Enzyme-based ex exfoliant papaya extract
- exfoliants: Mechanical featuring diatoms, almond shells and sea salt
- Pore-unclogging: sourced sebum sensor plant-
- Triple exfoliation
- Pores unclogged
 - Soft and cleansed skin
- SALONS: Warm 1 ml of scrub in the palm of your hands then emulsify with the water before rinsing

FOR

SALONS: KT18006 - 150 ml

Gentle Cleansing Brushes:

These ultra-soft brushes – a signature of the Eveil à la Mer Ritual – perfectly cleanse the face.



CONTENTS

RESULTS

DIRECTIONS FOR USE

2 Gentle Cleansing Brushes in a carton.

Enable deep cleansing, to very gently remove make-up and eliminate impurities.

SALONS: Wash in soapy water and carefully disinfect your Gentle Cleansing Brushes before and after each use. Leave flat to dry.

FOR

SALONS: BT15013 - Set of 2 Gentle Cleansing Brushes



Professional and Retail Products



FOR

RETAIL: VT15045 - 125 ml

SALONS: KT15039 - 250 ml

Express Make-up Remover:

Bi-phase lotion for eyes and lips, with Sève Bleue des Océans, which removes all make-up in one step, even waterproof make-up. Fragrance-free.

ACTIVE INGREDIENTS

RESULTS (1)

DIRECTIONS FOR USE

- Sève Bleue des Océans
- Provitamin B5
- Perfect cleansing of eyes and lips No eye watering or stinging sensation
- Suitable for sensitive skin

RETAIL / SALONS: Shake well before use, then apply 1 ml to cotton pads.



THALGO

Gentle Cleansing Milk:

A luscious, silky smooth milk with Sève Bleue des Océans, which effectively cleanses even sensitive skin.

ACTIVE INGREDIENTS

RESULTS

DIRECTIONS FOR USE

- Sève Bleue des Océans
- Allantoin

- Perfect cleansing
- 0 feelings of discomfort on skin(2)
- 0 tears or stinging eyes(2)
- SALONS: Apply 5 ml, emulsify with the Gentle Cleansing Brushes, then rinse with a lukewarm oshibori.



FOR

RFTAII: VT15049 - 200 ml

SALONS: KT15043 - 500 ml

Beautifying Tonic Lotion:

The first tonic lotion with Sève Bleue des Océans, the perfect gentle finishing touch for cleansing, for all skin types, even sensitive. Face and eyes. Alcohol-free.



ACTIVE INGREDIENTS

RESULTS

DIRECTIONS FOR USE

- Sève Bleue des Océans
- Toned, soft and soothed skin
- 0 feelings of discomfort on skin(3)
- 0 tears or stinging eyes(3)
- SALONS: Apply 3 ml all over the face and neck using two cotton pads.



FOR

RETAIL: VT15048 - 200 ml

SALONS: KT15042 - 500 ml

- Usage test under dermatological and ophthalmological control, conducted on 17 volunteers who had used the Express Make-up Remover for 14 days Usage test under dermatological and ophthalmological control conducted on 16 volunteers having used the Gentle Cleansing Milk for 14 days Usage test under dermatological and ophthalmological control conducted on 17 volunteers having used the Beautifying Tonic Lotion for 21 days



THALGO

Micellar Cleansing Water:

Micellar cleansing water for the face and eyes containing Sève Bleue des Oceans that cleanses and tones all skin types in a single step, even sensitive skin. Fragrance-free.

ACTIVE INGREDIENTS

RESULTS(1)

DIRECTIONS FOR USE

- Sève Bleue des Océans
- Surfactants organised micelles
- Perfectly removes make-up: 94%
- Perfectly removes eye makeup: 82%
- Suitable for sensitive skin

RETAIL / SALONS: Apply 2 ml to cotton pads then cleanse the face and neck.



FOR

RETAIL: VT15047 - 200 ml

SALONS: KT15041 - 500 ml

Make-up Removing Cleansing Gel Oil:

Waterproof make-up removal oil for face and eyes, for cleansing without drying out normal to dry skin.



ACTIVE INGREDIENTS

- Sève Bleue des Océans
- Plant oil trio
- Lipodispersible technology

ACTIVE INGREDIENTS

27 poly-revitalising nutrients

Sève Bleue des Océans

RESULTS(2)

Face & eye make-up removing efficacy: 100%

- Removes all types of makeup, even waterproof and longlasting: 100%
- Softer and comfortable skin: 100%

DIRECTIONS FOR USE

RETAIL / SALONS: Work 2 ml until dry then emulsify with water and rinse thoroughly



FOR

RETAIL: VT18024 - 125 ml

SALONS: KT18025 - 150 ml

Reviving Marine Mist:

An indispensable beauty mist to offer skin the moisturising and revitalising benefits of seawater on a daily basis.



FOR

RETAIL: VT15053 - 150 ml

SALONS: KT15045 - 250 ml

RESULTS (3)

- Skin revitalised: 88% Soft and hydrated skin: 94%.
- Fresher complexion: 100%



RETAIL / SALONS: No need to shake. Spray 1 ml on the face



- (1) Usage test under dermatological and ophthalmological control, conducted on 16 volunteers who had used the Micellar Cleansing Water twice daily for 14 days - Self-evaluation (% of volunteers who agree and mostly (2)
- agree with me claim)
 Clinical study under dermatological and ophthalmological control carried out on 16 female users of waterproof make-up with normal to dry skin and 50% of whom declared they had sensitive skin. Self-assessment of the product by volunteers after 14 days of twice-daily use (% of volunteers who agree and mostly agree with the claim)
 Usage test under dermatological and ophthalmological control, conducted on 17 volunteers who had used the Mist for 21 days self-evaluation (% of volunteers who agree and mostly agree with the claim)





Foaming Micellar Cleansing Lotion:

The first micellar foam with Sève Bleue des Océans that effectively cleanses all skin types.

ACTIVE INGREDIENTS

RESULTS

DIRECTIONS FOR USE

- Sève Bleue des Océans
- Surfactants organised micelles
- Perfectly cleansed skin
- RETAIL / SALONS: Emulsify 2 to 3 pumps all over the face and neck. Then rinse.



FOR

RETAIL: VT15046 - 150 ml

SALONS: KT15040 - 150 ml

Gentle Exfoliator: THALGO Rich, melting cream that offers both mechanical and chemical exfoliation, to brighten dry and delicate skin.

ACTIVE INGREDIENTS

Phytic acid from rice



FOR

RETAIL: VT15051 - 50 ml

- Sève Bleue des Océans Jojoba oil microspheres
 - Skin softened and brightened

RESULTS

SALONS: Apply 2 ml, leave on for 2 to 3 minutes. Massage dry then with water

DIRECTIONS FOR USE



SALONS: KT15044 - 150 ml

Resurfacing Cream:

Precision action to erase wrinkles and irregularities, one by one. Rich in Aluminium Oxide microcrystals and Shea, this cream offers optimal exfoliation without drying out skin.



FOR

RETAIL: VT16005 - 50 ml

SALONS: KT16004 - 150 ml

ACTIVE INGREDIENTS RESULTS

- Aluminium oxide microcrystals
- Shea butter
- Retextured skin
- Supple skin
- Smoothed skin
- Glowing, even skin tone

DIRECTIONS FOR USE

RETAIL / SALONS: Apply 2 ml specifically, wrinkle by wrinkle. Emulsify and then rinse with a warm oshibori





Retail Products



Cleansing Cream Foam:

This luscious cream transforms into a dense foam on contact with water for pleasurable yet effective cleansing for normal to combination skin.

ACTIVE INGREDIENTS

RESULTS

DIRECTIONS FOR USE

- Sève Bleue des Océans
- Amino acid derivative complexes
- Eliminates impuritiesThorough cleansing and make-up removal

RETAIL: Lather a small amount in the palm of wet hands before applying all over the face and neck. Rinse with water.



FOR

RETAIL: VT15050 – 125 ml

Refreshing Exfoliator:

This ultra-fresh gel offers triple mechanical exfoliation thanks to graded microspheres. Normal to combination skin.

THALGO

ACTIVE INGREDIENTS

RESULTS

DIRECTIONS FOR USE

- Sève Bleue des Océans
- Almond Shell Powder
- Silica Powder
- Diatomaceous Earth
- Exfoliates skin
- Reveals skin's radiance and softness
- RETAIL: Use on dry or slightly damp skin once or twice a week depending on the skin's thickness, shine and opacity. Rinse with water.

FOR

RETAIL: VT15052 – 50 ml





Preparation for the treatment

To facilitate the flow of your protocol, we recommend that you prepare before your treatment:

Your treatment room ambiance:

An inviting treatment room, inspiring peace and relaxation Select music that will be suitable for the treatment

Your THALGO tray with:

1 small bowl with 2 ml of Micellar Cleansing Water or 1 small bowl with 2 ml of Make-up Removing Cleansing Gel Oil or 1 small bowl with 5 ml of Gentle Cleansing Milk + 1 small bowl with 3 ml of Beautifying Tonic Lotion + 1 small bowl with 2 ml of Melt-in Scrub With Marine Crystals or 1 small bowl with 2 ml of Gentle Exfoliator or 1 small bowl with 2 ml of Resurfacing Cream

Your work surface with:

Reviving Marine Mist Express Make-up Remover

Your hot cabi with:

1 or 2 oshiboris moistened with Aquatic Essence (used to rinse off the Melt-in Scrub with Marine Crystals/ Resurfacing Cream and Make-up Removing Cleansing Gel Oil)

Remember to find out about your client's previous purchases by checking your customer file.

All this information will allow you to tailor your discussion to give it impact, and make it relevant and personalised, but also to best coach your customer.



Éveil à la Mer Ritual

15 à 20 min*

Beforehand, prepare the oshiboris moistened with **Aquatic Essence** (1 ml) and the products selected for cleansing; warm them in the Hot Cabi.

15 à 20* min

1. IMMERSE

Reviving Marine Mist (1 ml)

Éveil à la Mer massage – see technical note

Express Make-up Remover (1 ml)

Cleansing of eyes & lips

Thalgo make-up remover to be adapted to the skin type:

- Micellar Cleansing Water (2 ml) SOURCE MARINE
- Make-up Removing Cleansing Gel Oil (2 ml) COLD CREAM MARINE
- Gentle Cleansing Milk (5 ml) Beautifying Tonic Lotion (3 ml) ANTI-AGEING TREATMENT
- Foaming Micellar Cleansing Lotion (2 to 3 pressures) SPIRULINE MARINE/THALGOMEN

Thalgo scrub adapted to the skin type:

 Gommage Fondant aux Cristaux Marins (2 ml) – SOURCE MARINE/PURETÉ MARINE/THALGOMEN

<u>Perform large figures of eight</u>: Facial contours/Masseter/Forehead/Nose/Neck/Décolleté

<u>Then small figures of eight eight:</u> Forehead/Frown lines/Temples/Nose/Laugh lines/Chin/Neck/Décolleté

- Gentle Exfoliator (2 ml) COLD CREAM MARINE
 Leave on for 2 to 3 min. Dry, then massage with a little water to emulsify
- Resurfacing Cream (2 ml) ANTI-AGEING TREATMENT
 Apply over all wrinkles. Work wrinkle by wrinkle and then dermal stimulation

3 min

2. ENERGISE

Reviving Marine Mist (1 ml)

Energising Digitopressure – see technical note

1 min

4. REVEAL

Réveil à la Mer massage – see technical note



Immerse

Éveil à la Mer Massage

Before starting the Éveil à la Mer massage, place a towel around the head to protect the hair.











1. Contact

Lightly spray **Reviving Marine Mist** diffusely all over the client's face. This will create a marine world atmosphere around her.

2. Breathing

Take advantage of this moment to get her to breathe deeply and let go. Your left hand on her forehead exerts controlled pressure and your right hand on the plexus is much lighter. 3 times.

3. Sea of Sand.

The movements reproduce the sound of the waves that come and go on the beach. This is a very slow and gentle movement to perform over the towel by the client's ears. 3 times.

4. Shoulder Pressures

Place your hands on her shoulders in an enveloping way and exert pressure. 3 times.

5. Trapezius Pressures

Keep the same pace and the same pressure for the trapezius muscles. 3 times.





Éveil à la Mer Massage













6. Neck Pressures

Repeat on back of the neck. 3 times.

7. Facial Contour Pressure

Ensure you exert pressure in-depth and not in horizontal stretching.

It is not at all the same sensation. 3 times.

8. Eye Contour Pressures

Hands are cupped over the eyes with very light pressure in the centre and more intense pressure on the bone of the eye contour. 3 times.

9. Forehead Pressures. 3 times.

10. Head Pressures

On the central axis. 3 times.

11. Sea of Sand

Again to complete this welcome massage. 3 times.



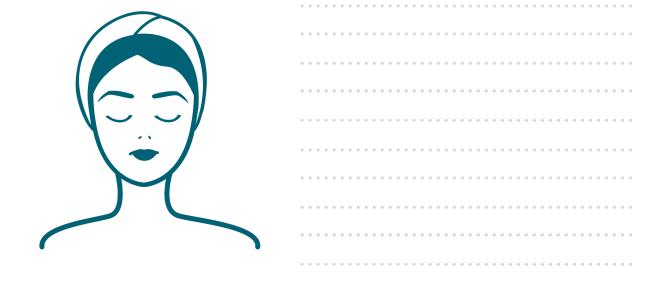


Make-up removal – Source Marine





- **1.** Cleanse the eyes and mouth with **Express Make-up Remover** (1 ml).
- **2.** Apply **Micellar Cleansing Water** (2 ml) to cleanse the face and neck. Next, dry using a paper tissue or dry oshibori.





Make-up removal – Cold Cream Marine





- **1.** Cleanse the eyes and mouth with **Express Make-up Remover** (1 ml).
- 2. Warm dose between hands **Make-up Removing** Cleansing Gel-Oil, apply to face and neck and emulsify with water. Rinse thoroughly using an oshibori.





Make-up removal – Anti-Ageing







- **1.** Cleanse the eyes and mouth with the **Express Make-up Remover** (2 ml).
- **2.** Emulsify the **Gentle Cleansing Milk** (5 ml) using the Gentle Cleansing Brushes. Then rinse with a warm oshibori soaked in **Aquatic Essence**.
- **3.** Then apply the **Beautifying Tonic Lotion** (3 ml) for the perfect finishing touch to cleansing and to treat the skin. Next, dry using a paper tissue or dry oshibori.





Exfoliation





Take a small amount of **Melt-in Scrub with Marine Crystals** (2 ml), warming it in the palm of your hands, and apply to the face, neck and décolleté.

1. The large figure of eight:

Facial contours / Masseter muscles / Forehead / Nose
 / Neck / Décolleté

2. The small figure of eight:

 Forehead / Frown lines / Temple / Nose (wing/bridge/wing) / Temple / Laugh lines / Chin / Neck / Décolleté

Emulsify with the tips of your fingers. Rinse using a warm oshibori, then dry the face with a dry oshibori.

Leave the client under the steamer for 2 mins (optional)





Exfoliation





Take a small amount of **Gentle Exfoliator** (2 ml), warming it in the palm of your hands, and apply to the face, neck and décolleté.

1. Dry massage

2. Rub with a little water to emulsify

Rinse using a warm oshibori, then dry the face with a dry oshibori.

Leave the client under the steamer for 2 mins (optional)





Exfoliation







Apply 2 ml of **Resurfacing Cream** over all wrinkles on the face, neck and décolleté.

1. Wrinkle by wrinkle

Work on each wrinkle one by one in circular smoothing movements from front to back.

2. Dermal stimulation

Work on each wrinkle with energising movements to stimulate the skin, with your 2 index fingers on small areas (frown lines, crow's feet, lips) and with your 2 index fingers and middle fingers on large areas (forehead, folds, neck).

To finish, emulsify with water so you can spread the scrub evenly over the entire face and neck, then rinse with a lukewarm oshibori and dry with a dry oshibori.

Leave the client under the steamer for 2 mins (optional)





Energise

Energising Digitopressure









Apply pressure three times for each point, gradually increasing the intensity: light, medium then deep.





2. Forehead: Governing Vessel points

3 points from the hairline to the In Do point. On completion of each point, smooth the forehead outwards.





- **3. Start of the eyebrows: Bladder point** Smooth to reach the following point.
- **4. Tip of the eyebrows: Triple Warmer point** Smooth to reach the following point.
- 5. Temples

Circular pressures on the temples. Smooth to reach the following point.

reach the following point.

6. Outer corner of the eye: Gallbladder pointSmall hollow in the outer corner of the eye. Smooth to



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Energising Digitopressure









- **7. Lacrimals glands: Bladder point** At the lacrimal glands
- **8. Wings of the nose: Large Intestine point** On completion of the point, smooth the cheek outwards.
- **9. Middle of the chin: Conception Vessel point**On completion of the point, smooth the jawline outwards.
- **10. Scalp** Finish with scalp kneading on the towel.



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Reveal

Réveil à la Mer Massage







1.. Sea of Sand

The movements reproduce the sound of the waves that come and go on the beach. This is a very slow and gentle movement to perform over the towel by the client's ears. 3 times. Open the towel.

2. Pressure to the shoulders 3 times

3. Rocking

Slide downwards along the arms, position your hands on top of the clients hands on the stomach, and gently rock the client so that she gradually awakes.





Manual Techniques

1. ÉVEIL À LA MER MASSAGE

- Contact
- Breathing
- Sea of sand
- Shoulder pressures
- Trapezius pressures
- Neck pressures
- Facial contour pressures
- Eye contour pressures
- Forehead pressures
- Head pressures
- Sea of sand

2. ENERGISING DIGITOPRESSURE

- Contact
- Forehead: Governing Vessel points
- Start of the eyebrows: Bladder point
- Tip of the eyebrows: Triple Warmer point
- Temples
- Outer corner of the eye: Gallbladder point
- Lacrimal glands: Bladder point
- Wings of the nose: Large Intestine point
- Middle of the chin: Conception Vessel point
- Scalp kneading

3. RÉVEIL À LA MER MASSAGE

- Sea of Sand
- Shoulder pressures
- Rocking



APPENDICES – Active ingredients glossary



Phytic Acid from Rice

ORIGIN

ACTIONS

- Plant origin: extraction in a water-based environment using rice
- Phytic acid destabilises the intercellular bonds of the cells on the surface of the epidermis, which causes them to peel. It's large molecular structure (8 times bigger than glycolic acid) prevents it from penetrating into the skin and causing irritation.



Allantoin

ORIGIN

ACTIONS

- Synthetic Origin: small nitrogenous molecule
- Moisturising and softening
- Soothing and effective against tightness
- Restorative



Shea butter

ORIGIN

ACTIONS

Plant origin: Shea tree nut

Infuses skin with vitamins and essential fatty acids to repair skin lipid deficiencies, prevent age-related dryness and instantly restore natural suppleness and hydration



Sebum sensor

ORIGIN

ACTIONS

- Plant origin: soya bean protein and fatty acids derived from coconut oil
- Mechanical dispersion of the sebum on the skin's surface
- The phenomenon of shine and sensation of oily skin are prevented





Amino Acid Derivative Complexes

ORIGIN **ACTIONS**

- Synthetic and plant origin (coconut oil and amino acid)
- Increased foaming properties while having optimal skin and eye tolerance Maximum rinsability



Papaya extract

ORIGIN ACTIONS

Plant origin

Enzyme-based exfoliation that is both powerful



Aluminium Oxide Microcrystals

ORIGIN ACTIONS

- Natural mineral: white corundum
- Smooth rough patches, fine lines and skin blemishes
- Brighten the complexion



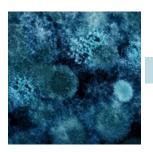
Jojoba Oil Microspheres

ORIGIN ACTIONS

Plant origin

Mechanical exfoliation without causing irritation to the epidermis





27 Poly-revitalising nutrients

ORIGIN ACTIONS

 Natural (mineral & plant-based) 8 minerals and trace elements + 18 amino acids + 1 organic molecule (gluconate) Nourish and remineralise the epidermis



Silica Powder

ORIGIN ACTIONS

Mineral and synthetic origin

Mechanical exfoliant



Provitamin B5

ORIGIN ACTIONS

Synthetic origin

 Repairs, strengthens and coats lashes to encourage their growth



Lipodispersible technology

ORIGIN ACTIONS

Plant origin

Effectively dissolves all kinds of waterproof make-up and impurities





Plant oil trio

ORIGIN **ACTIONS**

Plant origin: Sunflower, Buriti and Sweet Almond

Hydrate and soften the skin



Trio of mechanical exfoliants

ORIGIN **ACTIONS**

- Diatomaceous earth Almond shells Salt

- 'Rough' mechanical and intermediate exfoliation: Almond shells + Salt Fine mechanical exfoliation: Diatomaceous earth



APPENDICES – Contraindications

PARTICULARITIES TIME PERIODS AND PRECAUTIONS TO BE RESPECTED

Recent surgical intervention

Wait until it has completely healed or you have received advice from the doctor

Facelift

Wait 8 years or for a doctor's advice (to detect whether someone has had a facelift, look and feel: in front of/behind the ears, eyelid crease)

Injections: Restylane / Collagen / Botox / Hyaluronic Acid, etc.

Wait 1 month + request a doctor's advice according to the type of injection (to detect whether someone has had injections, look and feel: Nasolabial folds, cheeks, lips, forehead, eyelids)

Microdermabrasion

No treatment for 3 days (to detect whether someone has had microdermabrasion, look at and feel the smoothness of the skin, and check if there is any redness)

U.V., facial hair removal Wait 24 to 48 hrs

Plate, metal pin, facial paralysis

Do not proceed

Serious illness (cancer or other illness) and/or progressive disease
On medical advice only

Person with epilepsy
On medical advice only

Open or recent wounds or scars dating from less than 2 months, lesions of all kinds (irritation, sunburn, etc.)
Wait until it has completely healed or you have received advice from the doctor

Chronic skin diseases (eczema, psoriasis, urticaria) or pigmented solar keratoses (thick and progressive)

On medical advice only



Notes





Let the sea empower your beauty



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